

# Top 100 global OEM parts suppliers – Ranked on 2012 global OEM automotive parts sales

2012 rank	Company	Address	Executive	Total global OEM automotive parts sales (dollars in millions) 2012	Total global OEM automotive parts sales (dollars in millions) 2011	Percent North America 2012	Percent Europe 2012	Percent Asia 2012	Percent rest of world 2012	Products	2011 rank
1	<b>Robert Bosch GmbH</b> (49) 711-811-0; bosch.com	Postfach 106050 Stuttgart D-70049, Germany	Volkmart Denner chairman	\$36,787 e	\$39,753 e	17	52	27	4	Gasoline systems, diesel systems, chassis system controls, electrical drives, starter motors & generators, car multimedia, electronics, steering systems, battery technology, exhaust gas turbochargers and treatment systems	1
2	<b>Denso Corp.</b> (81) 566-25-5511; globaldenso.com	1-1 Showo-cho Kariya-Aichi 00448, Japan	Nobuaki Katoh president & CEO	34,200 fe	34,153 fe	16	11	71	2	Thermal, powertrain control, electronic & electric systems; small motors, telecommunications	2
3	<b>Continental AG</b> (49) 511-938-01; conti-online.com	Vahrenwalder Strasse 9 Hanover 30165, Germany	Elmar Degenhart CEO	32,800 fe	30,521 fe	21	50	25	4	Electronic & foundation brakes, stability management systems, tires, chassis systems, safety system electronics, telematics, powertrain electronics, interior modules, instrumentation, technical elastomers	3
4	<b>Magna International Inc.†</b> (905) 726-2462; magna.com	337 Magna Drive Aurora, Ontario L4G 7K1, Canada	Donald Walker CEO	30,428	28,300	53	40		7	Bodies, chassis, interiors, exteriors, seating, powertrain, electronics, mirrors, closures & roof systems & modules	4
5	<b>Aisin Seiki Co.</b> (81) 566-24-8441; aisin.co.jp	2-1 Asahi-Machi Kariya, Aichi 00448, Japan	Fumio Fujimori president	30,080 fe	27,196 fe	14	10	76		Body, brake & chassis systems; electronics, drivetrain & engine components	5
6	<b>Johnson Controls Inc.</b> (414) 524-1200; johnsoncontrols.com	5757 N. Green Bay Ave. Milwaukee, WI 53201, USA	Steve Roell chairman & CEO	22,515 f	21,280 f	41	47	12		Seating, overhead systems; door & instrument panels, center & overhead consoles & interior electronics, lead acid & hybrid vehicle batteries	7
7	<b>Faurecia</b> (33) 1-72-36-70-00; faurecia.com	2 Rue Hennape Nanterre 92735, France	Yann Delabriere chairman & CEO	22,500	22,500	27	56	10	7	Seating, emissions control technologies, interior systems, exteriors	6
8	<b>Hyundai Mobis</b> (82) 2-2018-5114; mobis.co.kr	679-4 SI Tower, Yeoksam1-dong, Gangnam-gu, Seoul 135-977, Korea	Jun Ho-Suck president & CEO	21,351 f	18,864 f	22	11	67		Chassis, cockpit & front-end modules; ABS, ESC, MDPS, airbags, LED lamps, ASV parts, sensors, electronic control systems, hybrid car powertrains, parts & power control units	8
9	<b>ZF Friedrichshafen AG</b> (49) 7541-77-0; zf.com	Graf-von-Soden-Platz 1, Friedrichshafen, Baden-Wuerttemberg 88046, Germany	Stefan Sommer CEO	18,614 f	17,860 f	19	58	18	5	Transmissions, chassis components & systems, steering systems, clutches, dampers	9
10	<b>Yazaki Corp.</b> (81) 0559-65-3002; yazaki-group.com	1500 Mishuku, Susono City, Shizuoka-ken Prefecture 410-1194, Japan	Yasuhiko Yazaki chairman	15,801 fe	13,931 fe	22				Wiring harnesses, connectors, junction boxes, power distribution boxes, instrumentation, high-voltage systems	14
11	<b>Lear Corp.</b> (248) 447-1500; lear.com	21557 Telegraph Road Southfield, MI 48033, USA	Matthew Simoncini president & CEO	14,567	14,157	39	35	17	9	Seating & electrical power management systems	13
12	<b>Delphi Automotive PLC</b> (248) 813-2000; delphi.com	5725 Delphi Drive Troy, MI 48098, USA	Rodney O'Neal president & CEO	14,432	16,041	34	42	18	6	Mobile electronics; powertrain, safety, thermal, controls & security systems; electrical/electronic architecture; in-car entertainment technologies	10
13	<b>TRW Automotive Holdings Corp.</b> (734) 855-2600; trwauto.com	12001 Tech Center Drive Livonia, MI 48150, USA	John Plant chairman, president & CEO	14,141	14,670	36	43	17	4	Steering, suspension, braking & engine components; fasteners, occupant-restraint systems, electronic safety & security systems	12
14	<b>BASF SE</b> (49) 621-60-0; basf.com	Carl-Bosch-Strasse 38 67056 Ludwigshafen, Germany	Kurt Bock chairman	13,168	13,168	18	58	18	6	Coatings, catalysts, engineered plastics, polyurethanes, coolants, brake fluids, battery materials	15
15	<b>Valeo SA</b> (33) 40-55-20-20; valeo.com	43 Rue Bayen Paris 75017, France	Jacques Aschenbroich CEO	12,816 e	15,600	17	51	25	7	Micro hybrid systems, electrical & electronic systems, thermal systems, transmissions, wiper systems, camera/sensor technology, security systems, interior controls	11
16	<b>Sumitomo Electric Industries</b> (81) 6-6220-4141; sei.co.jp	5-33 Kitahama, 4-chome, Chuo-ku Osaka City 541-0041, Japan	Masayoshi Matsumoto president & CEO	11,232 fe	12,066 f	21				Electrical distribution systems, electronics, connection systems	16
17	<b>Toyota Boshoku Corp.</b> (81) 566-23-6611; toyota-boshoku.co.jp	1-1 Toyoda-cho Kariya-shi, Aichi 448-8651, Japan	Shuhei Toyoda president	10,484 fe	10,548 fe	16	5	77	2	Seats, door trim, carpet, headliners, oil & air filters, door panels, fabrics & substrates	17
18	<b>JTEKT Corp.</b> (81) 52-527-1900; jtekt.co.jp	15th Floor, Midland Square, 4-7-1 Meieki Nakamura-ku, Nagoya 450-8515, Japan	Shoji Ikawa president	9,793 f	8,061 f	17	14	67	2	Bearings, steering systems, drivelines	21
19	<b>Hitachi Automotive Systems</b> (81) 3-4232-5300; hitachi-automotive.co.jp	Shin-Otemachi Bldg., 2-1, Otemachi 2-Chome, Chiyoda-ku, Tokyo 100-0004, Japan	Kunihiko Ohnuma chairman & CEO	9,613 fe	10,352 fe	21				Engine management, electric powertrain, drive control systems	-
20	<b>Cummins Inc.</b> (812) 377-5000; cummins.com	500 Jackson St. Columbus, IN 47201, USA	Tom Linebarger chairman & CEO	9,025 e	9,401	53	15	22	10	Diesel & natural gas engines	19
21	<b>Schaeffler AG</b> (49) 9132-82-0; schaeffler.com	Industriestrasse 1-3 Herzogenaurach 91074, Germany	Juergen Geissinger president & CEO	8,700 e	7,200 e	13	36	16	35	Anti-friction bearings, engine components, chassis & transmissions, wheel & axle bearings, clutch & transmission systems, dampers	26
22	<b>Autoliv Inc.</b> (46) 8-587-20-600; autoliv.com	Vasagaten 11 Box 70381 Stockholm SE-107 24, Sweden	Jan Carlsson president & CEO	8,263	8,232	35	32	33		Airbags, seat belts, safety electronics, steering wheels	20
23	<b>CalsonicKansei Corp.</b> (81) 3-5385-0111; calsonickansei.co.jp	2-1917 Nisshin-cho, Kita-ku Saitama-city, Saitama 331-8501, Japan	Hiroshi Moriya president, CEO & COO	7,801 fe	9,875 fe	21	9	19	51	Climate control, engine cooling & exhaust systems; instrument clusters, console boxes, cockpit modules, instrument panels, front-end modules	18

e = estimate f = fiscal year fe = fiscal year estimate

Foreign currency amounts were translated at the average exchange rate for that calendar or fiscal year.

To be considered for the list, please contact the Automotive News Data Center at (313) 446-6000 or e-mail: cpippen@craim.com

†Magna International Inc. percent rest of world may include countries in North America, Europe and Asia.

# Top 100 global OEM parts suppliers – Ranked on 2012 global OEM automotive parts sales

2012 rank	Company	Address	Executive	Total global automotive parts sales (dollars in millions) 2012	Total global OEM automotive parts sales (dollars in millions) 2011	Percent North America 2012	Percent Europe 2012	Percent Asia 2012	Percent rest of world 2012	Products	2011 rank
24	<b>Benteler Automobiltechnik GmbH</b> (49) 5254-81-0; benteler.com	An der Talle 27-31 Paderborn 33102, Germany	Thomas Wuensche president & CEO	\$7,643 e	\$7,408	30	58	8	4	Chassis & exhaust systems, structural products, engine application components, bumper/impact management, lightweight solutions	25
25	<b>Gestamp Automocion SA</b> (34) 91-379-19-99; gestamp.com	Alfonso XII, 16 Madrid 28014, Spain	Francisco Riberas president	7,599	6,450	14	65	8	13	Body-in-white stamping & assemblies, chassis hinges, power systems	32
26	<b>Dana Holding Corp.</b> (419) 535-4500; dana.com	3939 Technology Drive Maumee, OH 43537, USA	Roger Wood CEO	7,224	7,544	43	25	20	12	Axles, driveshafts, sealing & thermal management products, off-highway vehicle transmissions, tire management products	24
27	<b>JATCO</b> (81) 545-51-0754; jatco.co.jp	700-1, Imaizumi, Fuji-city, Shizuoka 417-8585, Japan	Takashi Hata president & CEO	7,223 fe	7,620 f	15	1	84		Automatic transmissions, continuously variable transmissions	23
28	<b>Toyoda Gosei Co.</b> (81) 052-400-1055; toyoda-gosei.co.jp	1 Haruhinagahata Kiyosu Aichi 452-8564, Japan	Hajime Wakayama chairman	7,200 fe	5,820 fe	18	2	80		Sealing systems, interior systems, optoelectronics, exterior trim safety systems, rubber & plastic functionals, fuel systems	35
29	<b>BorgWarner Inc.</b> (248) 754-9200; borgwarner.com	3850 Hamlin Road Auburn Hills, MI 48326, USA	James Verrier president & CEO	7,183	7,115	29	50	21		Turbochargers, engine valve-timing systems, ignition systems, emissions systems, thermal systems, transmission-clutch systems, transmission-control systems & torque management systems	27
30	<b>Mahle GmbH</b> (49) 711-501-0; mahle.com	Pragstrasse 26-46 Stuttgart 70376, Germany	Heinz Junker chairman & CEO	7,081 f	6,189 f	23	39	26	12	Piston systems, cylinder components, valvetrain systems, air & liquid management systems, powertrain engineering	30
31	<b>Magneti Marelli S.p.A.</b> (39) 02-972-27-111; magnetimarelli.com	Viale Aldo Borletti 61/63 Corbetta, Milan 20011, Italy	Eugenio Razelli president & CEO	7,073 f	7,098 f	11	65	8	17	Lighting, powertrain transmissions, electronics, suspension systems, active & passive shock absorbers, exhaust systems, plastic parts	28
32	<b>Visteon Corp.</b> (734) 710-5000; visteon.com	One Village Center Drive Van Buren Township, MI 48111, USA	Timothy Leuliette president & CEO	6,860	8,047	18	32	44	6	Climate-control systems, electronics, interiors	22
33	<b>HELLA KGaA Hueck &amp; Co.</b> (49) 2941-38-0; hella.com	Rixbecker Strasse 75 Lippstadt 59552, Germany	Rolf Breidenbach CEO	6,505 f	5,920 f	18	58	24		Electronic & lighting components & systems	32
34	<b>GKN PLC</b> (44) 1527-533-600; gkn.com	P.O. Box 2148, Redditch, Worcestershire B98 0WR, United Kingdom	Andy Reynolds Smith CEO, Automotive	6,438	4,745	30	38	25	7	Driveline halfshafts, driveshafts & AWD, powder metal engine & transmission components	45
35	<b>NTN Corp.</b> (81) 6-6443-5001; ntn.co.jp	3-17, 1-chome, Kyomachibori, Nishi-ku Osaka 550-0003, Japan	Yasunobu Suzuki chairman & CEO	6,250 fe	6,587 fe	21	20	50	9	Constant velocity joints, axle bearings, needle roller bearings, tapered roller bearings, intelligent in-wheel parts for EVs	29
36	<b>Tenneco Inc.</b> (847) 482-5000; tenneco.com	500 N. Field Drive Lake Forest, IL 60045, USA	Gregg Sherrill chairman & CEO	6,100	5,900	49	31		20	Emission control systems, manifolds, catalytic converters, diesel aftertreatment systems, catalytic reduction mufflers, shock absorbers, struts, electronic suspension products & systems	34
37	<b>Mitsubishi Electric Corp.</b> (81) 03-3218-2111; mitsubishielectric.com	2-7-3 Marunouchi, Chiyoda-ku Tokyo 100-8310, Japan	Kenichiro Yamamishi president & CEO	6,000 fe	5,557 fe	25	15	58	2	Engine management, ignition, audio & navigation systems; alternators & starter motors	39
38	<b>Hyundai-WIA Corp.</b> (82) 55-280-9114; hyundai-wia.com	391-8 Gaeumjeong-dong, Changwon, Gyeongnam 641110, South Korea	Myung-Chul Chung president & CEO	5,885 f	5,255 f		6	85	9	Halfshafts, sideshafts, engines, manual transmissions/transaxles, transfer cases, power transfer units, chassis modules, axles	40
39	<b>Brose Fahrzeugteile GmbH</b> (49) 9561-21 0; brose.com	Ketschendorfer Strasse 38-50 Coburg 96450, Germany	Juergen Otto CEO	5,778	5,611	22	58	17	3	Window regulators, door modules, seat adjusters, closure systems, power closure systems, seat adjusters, power head restraints, electric drives & motors, electronics	37
40	<b>Plastic Omnium Co.</b> (33) 40-87-64-00; plasticomnium.com	1 Rue du Parc Levallois Cedex 92533, France	Laurent Burelle chairman & CEO	5,585	4,840	30	47	17	6	Fascias, front-end modules, rear-end modules, fenders, body panels, fuel systems	43
41	<b>NHK Spring Co.</b> (81) 45-786-7511; nhkspg.co.jp	3-10 Fukuura, Kanazawa-ku Yokohama 236-0004, Japan	Kazumi Tamamura president & CEO	5,463 f	5,583 f	10		89	1	Stabilizer bars, coil springs, seats & valve springs	38
42	<b>Koito Manufacturing</b> (81) 3-3443-7111; koito.co.jp	4-8-3 Takanawa, Minato-ku Tokyo 108-8711, Japan	Takashi Ohtake chairman & CEO	5,243 f	5,159 f	9	4	87		Exterior lighting	41
43	<b>Behr GmbH</b> (49) 711-896-0; behrgroup.com	Mauserstrasse 3 Stuttgart 70449, Germany	Peter Grunow CEO	5,000 e	5,000 e	25	55	15	5	Powertrain cooling, air conditioning components, modules & systems	42
44	<b>Takata Corp.</b> (81) 33-582-3222; takata.com	12-31 Akasaka 2-Chome, Minato-Ku Tokyo 107-8508, Japan	Shigehisa Takada president & COO	4,861 f	4,573 f	37	29	35		Airbags, seat belts, electronics, steering wheels, interior trim & textiles	44
45	<b>IAC Group</b> (35) 2-267504-0; iacgroup.com	73, Cote d'Eich L-1450, Luxembourg	Wilbur Ross chairman	4,700 e	4,400	53	43	4		Instrument panels, consoles, cockpits, doors & trim, flooring, acoustics, headliners & overhead systems, other interior & exterior components	47

e = estimate f = fiscal year fe = fiscal year estimate  
Foreign currency amounts were translated at the average exchange rate for that calendar or fiscal year.

To be considered for the list, please contact the Automotive News Data Center at (313) 446-6000 or e-mail: cpippen@crain.com

# Top 100 global OEM parts suppliers – Ranked on 2012 global OEM automotive parts sales

2012 rank	Company	Address	Executive	Total global automotive parts sales (dollars in millions) 2012	Total global OEM automotive parts sales (dollars in millions) 2011	Percent North America 2012	Percent Europe 2012	Percent Asia 2012	Percent rest of world 2012	Products	2011 rank
46	<b>Mando Corp.</b> (82) 31-680-6114; mando.com	343-1, Manho-ri, Poseung-myon, Pyongtaek, Kyonggi 451-821, South Korea	M. W. Chung CEO	\$4,689 f	\$4,115 f	18		82		Brake, steering & suspension systems & components	50
46	<b>NSK</b> (81) 3-3779-7111; nsk.com	Nissei Bldg, 1-6-3-Ohsaki, Shinagawa-ku, Tokyo 141-8560, Japan	Norio Otsuka president & CEO	4,689 fe	5,738 fe	14	14	72		Bearings, hub bearings, steering columns, electric power steering, automatic transmission products	36
48	<b>Tokai Rika Co.</b> (81) 587-95-5211; tokai-rika.co.jp	3-260 Toyota, Oguchi-Cho Niwa-gun, Aichi 480-0195, Japan	Yuzo Ushiyama president	4,537 fe	4,041 f	18	4	20	58	Switches, steering wheels, airbags, shifters, key cylinders & lock sets, interior & lever combination switches, floor transmission shift levers	51
49	<b>Flex-N-Gate Corp.</b> (217) 278-2600; flex-n-gate.com	1306 E. University Ave. Urbana, IL 61802, USA	Shahid Khan president & CEO	4,340	3,407	91	6	1	2	Plastic & steel bumpers, fascias, stamping, mechanical assemblies, running boards, prototype sheet metal, interior & exterior plastic, towing hitches, body-in-white stampings, roll forming, lighting	56
50	<b>Federal-Mogul Corp.</b> (248) 354-7700; federalmogul.com	26555 Northwestern Hwy. Southfield, MI 48033, USA	Rainer Jueckstock Co-CEO & CEO, Powertrain Segment	4,300 e	4,585	34	49		17	Pistons, rings, cylinder liners, piston pins, ignition & spark plugs, bearings, valve seats & guides, gaskets, seals, heat shields, brake friction materials/products, systems protection products, lighting products, wipers, fuel pumps	46
50	<b>Goodyear Tire &amp; Rubber Co.</b> (330) 796-2121; goodyear.com	200 Innovaton Way Akron, OH 44316, USA	Richard Kramer chairman, president & CEO	4,300 e	4,200 e	40	40	10	10	Tires	48
52	<b>Nemak</b> (52) 81-8748-5200; nemak.com	Libramiento Arco Vial Km. 6.8 Garcia, NL 66000, Mexico	Armando Tamez CEO	3,902	3,594	58	29	1	12	Aluminum cylinder heads, engine blocks, transmission & other components	54
53	<b>TS Tech Co.</b> (81) 48-462-1121; tstech.co.jp	3-7-27 Sakae-cho, Asaka-shi, Saitama-ken 351-0012, Japan	Toshio Komeji president	3,717 f	4,170 f	40	10	21	29	Seats, interior trim, roof & door liners	53
54	<b>Leoni AG</b> (49) 911-2023-0; leoni.com	Marienstrasse 7 Nuremberg 90402, Germany	Klaus Probst president & CEO	3,600 fe	3,500 fe	14	63	16	8	Wires & strands, optical fibers, cables, cable systems, wiring systems, fuse & relay boxes, special connectors	-
55	<b>Eberspaecher Holding GmbH</b> (49) 711-939-00; eberspaecher.com	Eberspaecherstrasse 24, Esslingen, Baden-Wuerttemberg 73730, Germany	Heinrich Baumann, COO Martin Peters, CFO & Managing Partners	3,581 e	3,334 e	26	69	2	3	Silencers, catalytic converters, particulate filters, manifolds, vehicle heaters, electrical vehicle heaters, electronics	57
56	<b>Grupo Antolin</b> (34) 947-47-7700; grupoantolin.com	Ctra. Madrid-Irun Km. 244'8 Burgos E09007, Spain	Jose Antolin president	3,465 fe	3,423 f	26	59	9	7	Overhead systems, door modules & panels, window regulators, seat functions, interior & exterior lighting	55
57	<b>Harman International Industries Inc.</b> (202) 393-1101; harman.com	1101 Pennsylvania Ave. N.W., Ste. 1010 Washington, D.C. 20004, USA	Dinesh Paliwal vice chairman, president & CEO	3,230 f	2,730 f	32				Audio & infotainment systems	66
58	<b>Alcoa Inc.</b> (412) 553-4545; alcoa.com	201 Isabella St. Pittsburgh, PA 15212, USA	Klaus Kleinfeld chairman & CEO	3,200 e	3,300 e	75	10	5	10	Wheels, extrusions, closure panels, hoods & trunks, bumper systems & crash management systems	59
59	<b>DuPont</b> (302) 774-1000; dupont.com	1007 Market St. Wilmington, DE 19898, USA	Ellen Kullman chairman & CEO	3,100	6,100	30	30	30	10	High-performance polymers, elastomers, renewable sourced polymers, 31 fibers & fluoropolymers; battery separator & electronic material technologies, fabricated products, advanced composite materials, specialty chemicals, lubricants, refrigerants, films, bio-based fuels	31
60	<b>Honeywell</b> (973) 455-2000; honeywell.com	101 Columbia Road Morristown, NJ 07962, USA	Dave Cote chairman & CEO	3,083	3,331	16	64	19	1	Turbochargers, brake friction materials & systems	58
61	<b>Webasto SE</b> (49) 89-857-940; webasto.com	Kraillinger Strasse 5 Stockdorf 82131, Germany	Holger Engelmann chairman	3,077 f	2,838 f	19	49	32		Sunroofs, panorama roof systems, convertible systems, roof modules, vehicle preheating systems, roller products, advanced cab systems	64
62	<b>Bayer MaterialScience AG</b> (49) 214-30-25363; materialscience.bayer.com	Bldg. K12 Leverkusen 51368, Germany	Patrick Thomas CEO	3,053 e	2,881	21	39	27	13	Polycarbonates, polyurethanes, adhesives, sealants & raw materials for coatings	62
63	<b>TI Automotive</b> (248) 494-5000; tiautomotive.com	1272 Doris Road Auburn Hills, MI 48326, USA	Bill Kozyra chairman, president & CEO	3,000 e	3,000 e	25	40	30	5	Fluid storage, carrying and delivery technology	61
64	<b>Draexlmaier Group</b> (49) 8741-47-0; draexlmaier.com	Landshuter Strasse 100 Vilsbiburg, Bavaria 84137, Germany	Fritz Draexlmaier CEO	2,990 e	2,760	11	85	3	1	Complete wiring harness systems, electrical & electronic components, interior systems, cockpit and door modules	67
65	<b>Showa Corp.</b> (81) 485-54-1151; showa1.com	1-14-1 Fujiwara-cho, Gyoda-city Saitama Prefecture 361-8506, Japan	Yoichi Hojo president	2,964 fe	2,516 fe	22	3	66	9	Shock absorbers, power steering gearboxes & pumps, propeller shaft, gas springs	69
66	<b>American Axle &amp; Mfg. Holdings Inc.</b> (313) 758-2000; aam.com	One Dauch Drive Detroit, MI 48211, USA	David Dauch president & CEO	2,931	2,585	82	3	7	8	Driveline & drivetrain systems & related components	68
67	<b>Iochpe-Maxion SA</b> (55) 11-5508-3800; iochpe.com	Rua Luigi Galvani 146-13 Andar Sao Paulo-SP 04575-020, Brazil	Dan Ioschpe CEO	2,921 fe	1,740 fe	24	28	7	41	Wheels, structural components	-
68	<b>Martinrea International Inc.</b> (416) 749-0314; martinrea.com	3210 Langstaff Road Vaughan, Ontario L4K 5B2, Canada	Nick Orlando president & CEO	2,901	2,193	79	19		2	Body, chassis & fluid handling components; assemblies & modules	78

e = estimate f = fiscal year fe = fiscal year estimate  
Foreign currency amounts were translated at the average exchange rate for that calendar or fiscal year.

To be considered for the list, please contact the Automotive News Data Center at (313) 446-6000 or e-mail: cpippen@craim.com

# Top 100 global OEM parts suppliers – Ranked on 2012 global OEM automotive parts sales

2012 rank	Company	Address	Executive	Total global automotive parts sales (dollars in millions) 2012	Total global OEM automotive parts sales (dollars in millions) 2011	Percent North America 2012	Percent Europe 2012	Percent Asia 2012	Percent rest of world 2012	Products	2011 rank
69	<b>Cooper-Standard Automotive</b> (248) 596-5900; cooperstandard.com	39550 Orchard Hill Place Drive Novi, MI 48375, USA	Jeffrey Edwards CEO	\$2,881 fe	\$2,854 f	52	35	8	5	Sealing, fuel, brake & emissions, thermal management & anti-vibration systems	63
70	<b>Hyundai Powertech Co.</b> (82) 41-661-9114; powertech.co.kr	958 Chungui-Ro, Jigok-myun, Seosan-shi, Chungnam 356-863, South Korea	Youngdeuk Lim CEO	2,858 e	2,645 e	33	6	61		Automatic transmissions	–
71	<b>Inteva Products</b> (248) 655-8886; intevaproducts.com	1401 Crooks Road Troy, MI 48084, USA	Lon Offenbacher president & CEO	2,800 f	2,800 f	49	32	19		Closures, interiors & roof systems; motors, electronics	65
72	<b>Keihin Corp.</b> (81) 03-3345-3411; keihin-corp.co.jp	Shinjuku Nomura Bldg. 39F 1-26-2, Nishi-shinjuku, Shinjuku-ku Tokyo 163-0539, Japan	Tsuneo Tanai president	2,650 fe	2,083 f	25	2	38	36	Air & fuel management systems; electronic systems, HVAC systems, electronic management systems	–
73	<b>Alpine Electronics Inc.</b> (81) 246-36-4111; alpine.com	20-1 Yoshima-Kogyodanchi Iwaki, Fukushima 970-1192, Japan	Toru Usami CEO	2,600 fe	1,900 fe	33	50	17		Navigation, telematics, sound & video systems	80
74	<b>Asahi Glass Co.</b> (81) 3-3218-5555; agc-automotive.com	1-5-1, Marunouchi, Chiyoda-ku Tokyo 100-8405, Japan	Kazuhiko Ishimura CEO	2,543 fe	2,366 fe	13	26	61		Glazing systems	73
75	<b>SKF Automotive Division</b> (46) 31-337-1000; skf.com	Hornsgatan 1 Gothenburg SE-41550, Sweden	Tryggve Sthen president, SKF Automotive	2,529	2,784	22	46	19	13	Bearings, seals, clutch assemblies, molded rubber products, drive-by-wire systems	–
76	<b>WABCO Holdings Inc.</b> (32) 2-663-98-00; wabco-auto.com	Chaussee de Wavre, 1789 Brussels 1160, Belgium	Jacques Esculier chairman & CEO	2,477	2,794	11	60	20	9	Safety & control systems; braking, stability & transmission automation systems	75
77	<b>Mitsuba Corp.</b> (81) 277-52-0111; mitsuba.co.jp	2681, 1-Chome, Hirosawa-Cho,Kiryu, Gunma Prefecture 376-8555, Japan	Tsuneo Akuto president & CEO	2,470 fe	2,500 fe	20	5	75		Wiper systems; fan, power window, seat, starter & sunroof, motors, power slide door assemblies, power tailgate systems	70
78	<b>Infineon Technologies AG</b> (49) 89-2340; infineon.com	Am Campeon 1-12 Neubiberg 85579, Germany	Reinhard Ploss CEO	2,400 fe	2,270 f	17	49	34		Microcontrollers, intelligent sensors; power semiconductors & power modules for powertrains; safety & body & convenience applications	–
79	<b>KSPG AG</b> (49) 7132-33-0; kspg.com	Karl Schmidt Strasse Neckarsulm 74172, Germany	Gerd Kleinert CEO	2,392 e	3,227	12	71	9	8	Pistons, emission control products, oil & water pumps, engine blocks, manifolds, bearings	60
80	<b>Linamar Corp.</b> (519) 836-7550; linamar.com	287 Speedvale Ave. W. Guelph, Ontario N1H 1C5, Canada	Linda Hasenfratz CEO	2,339	2,117	82	10	7	1	Engine camshafts, connecting rods, cylinder heads & blocks, balance shaft assemblies, fuel rails, transmission gears, differentials, clutch modules, shafts & shell assemblies, all-wheel-drive systems	76
81	<b>Leopold Kostal GmbH</b> (49) 2351-16-0; kostal.com	An der Bellmerlei 10 Luedenscheid, NRW 58513, Germany	Andreas Kostal chairman	2,273	2,099	15	59	19	7	Steering column modules, roof modules, center console modules, body, door & seat control units; control panels, switches, connector systems	77
82	<b>Nexteer Automotive</b> (989) 757-5000; nexteer.com	3900 E. Holland Road Saginaw, MI 48601, USA	Laurent Bresson president & CEO	2,200 e	2,200 e	71	15	12	2	Electric power steering, hydraulic power steering, steering columns, halfshafts	74
83	<b>CIE Automotive SA</b> (34) 94-605-62-00; cieautomotive.com	C/Iparraguirre 34, 2 Dcha Bilbao, Vizcaya 48011, Spain	Jesus Maria Herrera CEO	2,190	2,480	21	51	2	26	Engine & powertrain components, chassis & steering components, exterior & interior trim, roof systems components	71
84	<b>Stanley Electric Co.</b> (81) 3-6866-2222; stanley.co.jp	2-9-13 Nakameguro, Meguro-ku Tokyo 153-8636, Japan	Takanori Kitano president & representative director	2,105 fe	1,859 fe	13	3	83	1	Exterior lighting, electronics, LED devices, optical sensors optical devices for communications, sub miniature lamps, cold cathode fluorescent lamps & LCDs	83
85	<b>Tower International</b> (248) 675-6000; towerinternational.com	17672 N. Laurel Park Drive, Ste. 400E Livonia, MI 48152, USA	Mark Malcolm president & CEO	2,051	2,030	44	37	9	10	Body structures & assemblies, lower vehicle frames & structures, chassis modules & systems, suspension components	72
86	<b>Autoneum Management AG</b> (41) 52-244-8282; autoneum.com	Schlossstalstrasse 43 Postfach Winterthur CH-8406, Switzerland	Martin Hirzel CEO	2,047 f	1,942 f	42	46	5	7	Acoustic & thermal management systems, interior trim, carpet, heat shields, engine bay, interior floor, underbody, body treatment	79
87	<b>TrelleborgVibraoustic</b> (49) 6151-3964-210; tbvc.com <i>(previously Trelleborg Automotive)</i>	Europaplatz 4 Darmstadt 64293, Germany	Hans-Jurgen Goslar speaker for the board of management	2,000 e	1,800 e	20	60	14	6	Engine mounts, suspension mounts, exhaust mounts, MCU spring aids, torsional vibration dampers, air springs, tuned mass dampers	–
88	<b>Ryobi</b> (81) 847-41-1341; ryobi.com	762 Mesaki-cho, Fuchu-shi, Hiroshima-ken 726-8628, Japan	Hiroshi Urakami chairman & CEO	1,995 fe	1,200 fe	20	4	76		Aluminum high-pressure die castings, powertrain & structural components	–
89	<b>Tokai Rubber Industries</b> (81) 568-77-2121; tokai.co.jp	3-1 Higashi, Komaki Komaki City, Aichi 485-8550, Japan	Yoshiaki Nishimura president	1,941 fe	2,074 fe	19	3	78		Anti-vibration molded rubber, fuel delivery systems	–
90	<b>Hyundai Dymos Inc.</b> (82) 31-369-9912; hyundai-dymos.com	703-2, Galhyun-ri, Seongyoun-myun Seosan-si, Chungnam, South Korea	Junmo Yoon CEO	1,935 fe	1,790 f	3	19	77	1	Transmissions, axles, seating systems	86
91	<b>Royal Philips Electronics</b> (31) 4027-91111; philips.com	Amstelplein 2 Amsterdam MX1070, Netherlands	Frans van Houten president & CEO	1,886 e	1,816 e	9	30	50	11	Lighting, playback modules, car radio integrated circuits, liquid crystal displays	85

e = estimate f = fiscal year fe = fiscal year estimate

Foreign currency amounts were translated at the average exchange rate for that calendar or fiscal year.

To be considered for the list, please contact the Automotive News Data Center at (313) 446-6000 or e-mail: cpippen@crain.com

# Top 100 global OEM parts suppliers – Ranked on 2012 global OEM automotive parts sales

2012 rank	Company	Address	Executive	Total global OEM automotive parts sales (dollars in millions) 2012	Total global OEM automotive parts sales (dollars in millions) 2011	Percent North America 2012	Percent Europe 2012	Percent Asia 2012	Percent rest of world 2012	Products	2011 rank
92	<b>CITIC Dicastal Co.</b> (86) 335-5358549; dicastal.com	No.185 Longhai Road Qinhuangdao, Hebei 066011, China	Zuo Xu general manager	\$1,881 f	\$1,291 f	23	34	43	1	Aluminum alloy wheels, aluminum casting parts	97
93	<b>Kautex Textron GmbH</b> (49) 228-488-0; kautex.com	Kautexstr. 52 Bonn D-53229, Germany	Vicente Perez-Lucerga president & CEO	1,845 f	1,820 f	41	46	13		Fuel tank systems, clear vision systems, selective catalytic reduction, systems, camshafts, packaging	84
94	<b>PPG Industries Inc.</b> (412) 434-3131; ppg.com	One PPG Place Pittsburgh, PA 15272, USA	Charles Bunch chairman & CEO	1,780 e	1,730 e	53	25	19	4	Coatings, paint	87
95	<b>F-Tech Inc.</b> (81) 480-85-7236; ftech.co.jp	19 Showanuma Shobumachi, Minami Saitama-gun, Saitama Prefecture 346-0194, Japan	Tsuguo Kimura president	1,724 fe	1,654 f	52		48		Chassis, suspension systems, control arms, pedal assemblies, hydroforming	89
96	<b>Akebono Brake Industry Co.</b> (81) 3-3668-5171; akebono-brake.com	19-5 Nihonbashi Koamicho Chuo-ku Tokyo 103-8534, Japan	Hisataka Nobumoto chairman, president & CEO	1,694 fe	1,900 fe	53	2	46		Brake friction materials, foundation brake assemblies	80
97	<b>Pioneer Corp.</b> (81) 44-580-3211; pioneer.co.jp	1-1 Shin-ogura, Saiwai-ku, Kawasaki-shi, Kanagawa 212-0031, Japan	Susumu Kotani president & CEO	1,693 fe	1,294 fe	20	11	67	2	Audio & video entertainment, navigation systems	96
98	<b>HBPO GmbH</b> (49) 2941-2838-0; hbpogroup.com	Rixbecker Strasse 111 Lippstadt 59552, Germany	Martin Schueler president & CEO	1,670	1,470	30	58	12		Front-end modules	94
99	<b>Eaton Corp.</b> (440) 523-5000; eaton.com	1000 Eaton Blvd. Cleveland, OH 44122, USA	Alexander Cutler chairman & CEO	1,600 e	1,610 e	43	43	10	4	Engine valves, valve actuation components, fluid connectors & conveyance, superchargers, torque controls, engine & transmission controls, fuel emission & safety controls	90
100	<b>Dura Automotive Systems</b> (248) 299-7500; duraauto.com	1780 Pond Run Auburn Hills, MI 48326, USA	Lynn Tilton CEO	1,598 fe	1,540 fe	36	54	4	7	Control systems including shifters, park brakes, seat hardware & cable systems; structural systems including lightweight door & body structures; exterior systems including glass systems & exterior trim systems	92

e = estimate f = fiscal year fe = fiscal year estimate

Foreign currency amounts were translated at the average exchange rate for that calendar or fiscal year.

To be considered for the list, please contact the Automotive News Data Center at (313) 446-6000 or e-mail: cpippen@crain.com

## INDEX

Aisin Seiki Co. ....5	Dura Automotive Systems .....100	Johnson Controls Inc.....6	Robert Bosch GmbH.....1
Akebono Brake Industry Co. ....96	Eaton Corp. ....99	JTEKT Corp. ....18	Royal Philips Electronics .....91
Alcoa Inc. ....58	Eberspaecher Holding GmbH .....55	Kautex Textron GmbH .....93	Ryobi .....88
Alpine Electronics Inc. ....73	Faurecia .....7	Keihin Corp. ....72	Schaeffler AG .....21
American Axle & Mfg. Holdings Inc. ....66	Federal-Mogul Corp. ....50	Koito Manufacturing .....42	Showa Corp. ....65
Asahi Glass Co. ....74	Flex-N-Gate Corp. ....49	KSPG AG .....79	SKF Automotive Division.....75
Autoliv Inc. ....22	F-Tech Inc. ....95	Lear Corp. ....11	Stanley Electric Co. ....84
Autoneum Management AG .....86	Gestamp Automocion SA .....25	Leoni AG .....54	Sumitomo Electric Industries .....16
BASF SE.....14	GKN PLC .....34	Leopold Kostal GmbH.....81	Takata Corp. ....44
Bayer MaterialScience AG.....62	Goodyear Tire & Rubber Co. ....50	Linamar Corp. ....80	Tenneco Inc. ....36
Behr GmbH .....43	Grupo Antolin .....56	Magna International Inc. ....4	TI Automotive .....63
Benteler Automobiltechnik GmbH .....24	Harman International Industries Inc. ....57	Magneti Marelli S.p.A.....31	Tokai Rika Co. ....48
BorgWarner Inc. ....29	HBPO GmbH .....98	Mahle GmbH .....30	Tokai Rubber Industries .....89
Brose Fahrzeugteile GmbH .....39	HELLA KGaA Hueck & Co. ....33	Mando Corp. ....46	Tower International .....85
CalsonicKansei Corp. ....23	Hitachi Automotive Systems .....19	Martinrea International Inc. ....68	Toyota Gosei Co. ....28
CIE Automotive SA .....83	Honeywell .....60	Mitsuba Corp. ....77	Toyota Boshoku Corp. ....17
CITIC Dicastal Co. ....92	Hyundai Dymos Inc. ....90	Mitsubishi Electric Corp. ....37	TrelleborgVibracoustic .....87
Continental AG .....3	Hyundai Mobis .....8	Nemak .....52	TRW Automotive Holdings Corp. ....13
Cooper-Standard Automotive .....69	Hyundai Powertech Co. ....70	Nexteer Automotive .....82	TS Tech Co. ....53
Cummins Inc. ....20	Hyundai-WIA Corp. ....38	NHK Spring Co. ....41	Valeo SA .....15
Dana Holding Corp. ....26	IAC Group .....45	NSK .....46	Visteon Corp. ....32
Delphi Automotive PLC .....12	Infineon Technologies AG .....78	NTN Corp. ....35	WABCO Holdings Inc. ....76
Denso Corp. ....2	Inteva Products .....71	Pioneer Corp. ....97	Webasto SE .....61
Draxlmaier Group .....64	Iochepe-Maxion SA .....67	Plastic Omnium Co. ....40	Yazaki Corp. ....10
DuPont .....59	JATCO .....27	PPG Industries Inc. ....94	ZF Friedrichshafen AG.....9